

PROGRAM AGENDA

SUNDAY • September 20

5:00 pm Registration Opens / Vendor Fair Set-Up

Tote Bags sponsored by: **Thirdware Solution, Ltd.**
AV sponsored by: **ISS Group**

PRE-CONFERENCE Bonus Sessions

5:30 – 6:30 pm

Dr. Frankenstein's Guide to Patching and Upgrading Your Monster

SCOTT DULECKI - BravePoint

It feels great when you go live on a new system and run your business better. But as soon as you do, changes are happening that will make your current system outmoded and require you to patch or upgrade the system. How do you do that safely and easily? We'll cover that in this session.

Getting The Most Out Of .Net UI

STACY ELWOOD - BravePoint

In this session, Stacy will show you how to get the most out of your .NET User Interface, including setting up custom browses, browse links, and using browses as the basis for a new report.

learn.

share.

network.

QAD Product Demo Center

Come to the Product Demo Center and experience live product demonstrations. QAD Consultants will be available for on-demand demos of scheduled products. The informal setting allows for you to ask product questions specific to your needs.

MONDAY

EE Financials (1:00 – 5:00pm)

Stop by to see the new Enterprise Financials live! Got specific questions? Bring them!

TUESDAY

Demand Planning Suite (8:30 – 10:30am)

QAD's Demand Planning Suite consists of advance forecasting options and inventory optimization calculations. Come see the Demand Planning tools and the many forecasting calculations.

Service & Support Suite (10:30am – 12:30pm)

Don't miss this opportunity to see how QAD's Service and Support product suite could help your service organization. This demonstration will highlight enhancements introduced with recent releases of SSM, FSS and MFS.



MONDAY • September 21

8:00 am Registration Opens / Vendor Fair Opens

Continental Breakfast sponsored by:



9:30 am

GENERAL SESSION

Welcome & Program Overview: ANNE HOLMES, MMUG President

9:45 am VENDOR INTRODUCTIONS

10:15 am **PROGRESS UPDATE: Operational Responsiveness – Business Making Progress**
BOB PALUMBO, WW Partner Program, Progress Software

10:45 pm

Break / Visit the Exhibits

11:00 am



KEYNOTE ADDRESS: QAD Product Strategy & Direction

BILL KEESE - SVP, Research & Development, QAD Inc.

Come hear the latest on QAD's product direction strategy, new core enhancements, and what QAD is doing specifically to help its customers maintain their competitive advantage.

12:00 pm

LUNCHEON

Luncheon sponsored by: **BRAVEPOINT**

CONCURRENT TRACK SESSIONS

MANUFACTURING	DISTRIBUTION	TECHNICAL	BUSINESS PROCESS
1:00 – 2:00 pm			
User Case Study: Process Manufacturing RIYA CAO QAD, Inc. MARY GROW JHP Pharmaceutical QAD's Process Manufacturing solution addresses process manufacturing issues such as potency, dual unit of measure, lot trace and control.	Maximizing The Return On Your QAD Investment CHUCK COOK – QAD, Inc. QAD's Business Consulting Services team works to help customers maximize the value derived from QAD solutions. To accomplish this, we've assembled a comprehensive range of assessment tools and methodology focused on achieving greater cost savings, maximizing cash flow and lowering the total cost of ownership.	Give VST's a Face-Lift PAUL GUGGENHEIM Paul Guggenheim & Associates By now, most of you are familiar with Virtual System Tables (VST's) and how they provide ABL access to information contained in the Progress Monitor (promon). This session not only shows how to access and examine VST's, but will access them using the new Advanced GUI for .NET in 10.2A.	Customer Management LISA OZKAN – QAD, Inc. Hear how QAD's Customer Management Suite has dramatically changed in recent releases! This session will include customer success stories highlighting benefits of Customer Management capabilities provided by QAD. We will illustrate how QAD helped improve customer service levels, increase efficiency of customer service organizations and reduce cost. <i>For all QAD versions.</i>

2:00 pm

Break / Visit the Exhibits

Breaks sponsored by:



2:30 – 3:30 pm

DRP "Lite" ... Or DRP Without 97 Menu Selections

NADIA TRUXELL
Logan Consulting

Seeking to balance demand across sites without adding resources or manpower? This course demonstrates how DRP Lite facilitates automated cross-site planning and inventory transfers with shipping documentation, all while minimizing transactions and utilizing functionality you may already own.

User Case Study: Eagle/QAD Implementation at Remy

SCOTT SAMPLE
Remy International

Learn how Remy worked with QAD and Eagle to achieve significant savings by streamlining their picking processes, implementing Advanced Containerized Shipping, consolidating their distribution centers, modifying location-based picking and more. Remy will discuss step-by-step approaches that resulted in dramatic cost savings and ROI.

Customer Case Study: DBA Tool Set

KAREN COOPER – Laird
S. BALAKRISHNAN – Thirdware

In a multi site, multi server environment, some of the routine tasks like code deployment, DB monitoring and Master Data Maintenance can be time consuming. Learn how one QAD customer developed tools to automate the process relating to Central Code Deployment, monitoring of DB log and Master Data replication.

User Case Study: Making QAD Dance To Your Tune

MEERA VINDRAN – Culligan
BRUCE LEBEL – Prostar Software

Hear how Culligan added functionality to QAD through the use of TailorPro tools for rapid enhancements and non-invasive customizations. Examples of some key changes to QAD capability and overall ROI will be addressed.

3:30 pm

Break / Visit the Exhibits

JOIN TODAY:

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PROGRAM AGENDA

Monday – September 21 continued

4:00 – 5:00 pm			
Managing MRO Inventory With QAD EAM DAN HIGGINS - RCM Technologies Learn how EAM supports Manufacturing with PM's, Inventory control, replenishment and capital tracking. This session will also review the financial differences between the EAM & standard QAD. <i>For QAD Versions 9.0 thru 2008.1SE.</i>	Improve Your User Experience With .Net UI JEFF STEELE – QAD, Inc. Come learn about the new features in the .Net UI that make life easier and more productive for end users everywhere. Find out how to take advantage of the .Net UI, even if your QAD version is not formally supported.	Custom Applications and Data Within Vanilla QAD GREG SEVISON - AmSafe Creating custom applications in QAD that require stored, custom data don't always require expensive bolt-ons, outsourcing, or even the addition of a custom database. Discover the "Hidden Room" within vanilla QAD that makes this possible with little effort and even less monetary investment.	"Greening" The Supply Chain HANK CANITZ – QAD, Inc. Many manufacturers are finding their supply chain to be a target rich environment for "green" initiatives. Come hear a discussion on best practices in greening the supply chain, the value attainable through these efforts and how QAD's suite of supply chain solutions can enable your "green" efforts.

5:00 pm Vendor Fair Reception

Reception sponsored by:



TUESDAY • September 22

7:30 am Registration / Vendor Fair Opens

Continental Breakfast sponsored by:



CONCURRENT TRACK SESSIONS

MANUFACTURING	FINANCIAL	TECHNICAL	BUSINESS PROCESS
8:30 – 9:30 am			
QAD's Next Edition of Manufacturing CARIANNE NIEUWSTRATEN QAD, Inc. QAD is building many functional and process improvements to their core manufacturing applications. This session will present (for the first time) what these enhancements are for the next release, and provide a glimpse into the long term Manufacturing product direction.	IFRS and SOX Update LANCE LaCROSS – QAD, Inc. In 2008, the SEC issued a proposed roadmap with timeline and key milestones for moving to IFRS (International Financial Reporting Standards). This is the beginning of allowing early adoption for US public companies with this changing global accounting standard. Along with requirements stipulated by SarbanesOxley, this session will include a review and a discussion on the future effect to US corporations.	Progress: 2009 and Beyond BRANDON GIBBS Progress Software Where is Progress going? What new Progress technologies is QAD now taking advantage of, or planning to? Join us to hear about the latest and greatest from Progress including a company update, highlights of the latest Disaster Recovery solutions, and top new features in the Database and ABL.	Planning Your Upgrade to 2009 EE (Part I) JEFF KOHAGEN – QAD, Inc. ROMEO SEQUEIRA – QAD, Inc. Part One of this session will provide insights into the business and technical aspects of an upgrade to QAD 2009 EE – including Business Considerations, Technical Considerations, Security Considerations, and Customization Considerations.

9:30 am Break / Visit the Exhibits

10:00 – 11:00 am			
Understanding The Kanban Workbench MICHEL LEGEIN RCM Technologies For manufacturers currently using or planning to use Kanban, this session will cover the interactive aspect of the Kanban workbench and the calculations behind it. <i>For QAD Versions eB2.1 or SE2008</i>	Intelligence and QAD GL Report Writer ALEX KIM – 32 Soft, Inc. Preparing and analyzing financial statements are always challenging and labor intensive tasks. QAD users experiencing these issues would be interested to learn how standard QAD GL Report Writer is converted into online BI tool, where management can track, drill down and analyze actual P&L versus budget or last year. <i>For QAD Versions eB thru 2008.</i>	User Case Study: Qxtend Implementation GARY YANG - RCM Technologies JON BROWN - Visteon Corp. See how Qxtend Inbound and Outbound were used at Visteon to address very complex business requirements for Global Master Data Replications and external interfaces for MES (Manufacturing Execution System), Corporate Supplier Analysis, MDM (Master Data Management), and Corporate Finance systems.	Planning Your Upgrade to 2009 EE (Part II) JEFF KOHAGEN – QAD, Inc. ROMEO SEQUEIRA – QAD, Inc. Part Two of this session will delve into more detailed aspects of your upgrade planning including Project Planning Considerations, Milestone Planning, Time and Resource allocation, Financial and Regulatory Considerations, as well as Standardization, Reporting, and Training Considerations.

11:00 am Break / Visit the Exhibits

11:15am – 12:15 pm			
Flying With MRP SCOTT DULECKI - BravePoint MRP is a complex beast that's at the core of the manufacturing process. Yet for all its complexity, the building blocks are amazingly simple. But which elements of implementing MRP should you consider, and at what time? Which ones can cause you grief if you're not careful? In this presentation, learn the essence of MRP and understand where you are in implementing MRP.	User Case Study: A/P Data Protection V. FORFUTDINOV - Controls Force N. SANDROS - Freudenberg-NOK Hear how one QAD customer implemented a front-end automated monitoring process to identify potential data discrepancies of financial data before it became problematic to the business. The session will discuss how to detect A/P data risks by monitoring the series of complex business transactions initiated through the QAD Purchase Ordering process.	Using VMWare and Virtualization: Getting More From Fewer Servers MIKE LONSKI - Allegro This talk defines virtualization in terms of the typical IT or MIS manager, describes how it works and why it is useful, and then provides examples of uses and tools that make the benefits of virtualization obvious and reachable for everyone who must manage even a single server.	Demand Management: From Engine To Suite ROB CRAMER - QAD, Inc. It all began with the release of the QAD Demand Management Engine. Now, 30+ customers later, it's a suite of offerings including the Collaborative Portal, Inventory Optimization, and Rough Cut. September brings the launch of V5.5 of the Engine and a brand new Portal V4.0 plus final plans for S&OP Advanced. Take a look at the new functionality and hear about more upcoming functionality. <i>For all QAD versions.</i>

12:30 pm Luncheon / Conference Wrap-Up & Door Prizes

Luncheon sponsored by:



**SPEAKERS & SESSIONS
SUBJECT TO CHANGE**

MARRIOTT CHICAGO OAK BROOK

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- Graue Mill Museum



ROOM RESERVATIONS:

Sleeping Rooms have been blocked at the hotel and are available to conference attendees at a **discounted group rate**. Please be sure to reference the MFG/PRO Midwest User Group when making your reservations.

MMUG Conference Rate:

\$128/night (sgl/dbl)

Reservations:
(800) 228-9290

www.marriott.com