

PROGRAM AGENDA

Sunday • March 16

5:00 pm Registration Opens / Vendor Fair Set-Up

Tote Bags sponsored by: **RADLEY CORPORATION**

PRE-CONFERENCE Bonus Session

5:30 – 6:30 pm

Trailblazers: Resources for Progress and Today's Technology

SCOTT DULECKI - BravePoint

You're getting hit left and right. XML, dot net, internet... new technologies, new requests, new things that matter to your industry, your customers, and your company. Are you the first one to address them? Probably not. In this session, Scott Dulecki will look at a number of technologies and needs in the QAD world and share what's out there to help you implement them easily and more effectively.

BONUS WORKSHOP:

2-5pm

Accelerate Indexing Performance

In addition to explaining the "how and why" of Progress' index selection algorithm, this valuable workshop will provide you with methodical tools that you can apply to your application development. After attending, you will be equipped with the key knowledge to writing optimal reports and inquiries. Attendees will also receive a printed handout of the examples plus a CD of the Indexing Tools and examples.

COST:

MMUG Members: \$100
Non-Members: \$150

RSVP to Paul Guggenheim:

paul@pgasmarts.com / (847) 926-9800

Monday • March 17

8:00 am Registration Opens / Vendor Fair Opens

Continental Breakfast sponsored by:



Eagle Consulting & Development

9:30 am

GENERAL SESSION

Welcome & Program Overview: ANNE HOLMES, MMUG President

10:00 am

Vendor Introductions

10:30 am

Break

10:45 am

KEYNOTE ADDRESS: QAD's Technology Roadmap

PAUL KNOPF – VP, Technology - QAD, Inc.

Paul Knopf will present the QAD Technology Roadmap which will provide insight to help maximize your QAD investment. What is being worked on in R&D relating to integration, security, UI, reporting, database and other technical topics will be discussed. The presentation will be in an open forum format and questions / great ideas will be most welcome.

12:00 pm

LUNCHEON sponsored by: **BRAVEPOINT**

CONCURRENT TRACK SESSIONS

MANUFACTURING	FINANCIAL	TECHNICAL	BUSINESS PROCESS
1:00 – 2:00 pm			
<p>Profitable Plant Maintenance with Enterprise Asset Management</p> <p>JOHN WOODBURN QAD, Inc.</p> <p>Learn how QAD's new module for Preventative Maintenance and MRO inventory can reduce your overall capital equipment maintenance costs by 30% per year. Make your company's assets perform to their full profit potential. Optimize production capacity by reducing equipment downtime and eliminating unplanned maintenance costs.</p>	<p>Finance & Accounting Considerations for an Implementation or Upgrade</p> <p>ANDREW VITULLO Logan Consulting</p> <p>This presentation is focused on planning considerations for CFO's, Controllers, or Project Managers embarking on a new implementation or upgrade. Consideration will be given to optimizing financial reporting, the bottlenecks to efficient and seamless GL accounting close, SarbOx compliance, and much more.</p>	<p>Indexing & Performance</p> <p>PAUL GUGGENHEIM Paul Guggenheim & Associates</p> <p>Indexes play a crucial role in the performance of mission-critical applications like MFG/PRO. This session explains the "how and why" of Progress' index selection algorithm and then provides valuable information on bracketing and sort matches, the keys to indexing performance. Several informative examples are presented giving the attendee a deep grasp of indexes.</p>	<p>Case Study: Empowering Customers With Customer Self-Service (CSS)</p> <p>ADRIENNE MAURER SuperiorEssex</p> <p>QAD's Customer Self-Service (CSS) is a web-based application that ties directly to QAD and provides an online view of order/shipment information along with a catalog and shopping cart. See how Superior Essex implemented this application, along with consultant Bravepoint.</p>

2:00 pm Break / Visit the Exhibits

2:30 – 3:30 pm			
<p>Vesta Inc: A Case Study in Factory Floor Accountability</p> <p>JOHN LEIBERT - Factivity DAVID POELLMAN - Vesta Inc.</p> <p>Both the accuracy of product costing and on-time delivery are uniquely tied to the same set of metrics. These measures necessitate underlying "add on" software that is easy to install and can effectively shrink manufacturing cycle time and improve costing. Vesta's Case study will provide a summary of their installation and the facts behind the scenes.</p>	<p>Incorporating Multiple Domains Into an eB2.1 Upgrade</p> <p>DAN HIGGINS RCM Technologies</p> <p>This session will show you how to define entities and the domain relationship for multiple locations requiring different currencies and charts of accounts, as well as internal and legal reporting issues, consolidation, and exchange rate maintenance for a multiple domain environment.</p>	<p>User Case Study: Database and Domain Consolidation</p> <p>PAUL ZARAZINKSI Culligan International TIM LOVELY Logan Consulting</p> <p>This session will focus on a complex consolidation of two databases into a single database domain as part of a broader IT and business strategy.</p>	<p>Give Your Users the Power of Simplicity with QAD .NET UI</p> <p>JOHN WOODBURN QAD, Inc.</p> <p>The simplicity of QAD .NET UI puts more power in the hands of your users to maximize productivity and get the most from your QAD enterprise applications. See how QAD continues to enhance this elegant, intuitive user interface – and how you can help your QAD users maximize your investment in QAD Enterprise Applications.</p>

3:30 pm Break / Visit the Exhibits

Breaks sponsored by:



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QAD Product Demo Center

Come to the Product Demo Center and experience live product demonstrations. QAD Consultants will be available for on-demand demos of scheduled products. The informal setting allows for you to ask product questions specific to your needs.

MONDAY (1-5pm)

QAD Demand Planner

QAD Demand Management encompasses all areas of demand management from creation of forecasts and tracking of errors, optimizing of inventory levels, to collaboration with supply chain members, flexible reporting of demand activities and integration with QAD Enterprise Applications.

TUESDAY 9-11:30am

QAD 2008 . Net UI

The .NET Browsers provide seamless integration with Microsoft Office productivity applications, with the ability to export data to Excel and to use Excel as a means of entering data, such as financial forecasts, back into the application. Come see the latest updates.



PROGRAM AGENDA

Monday – March 17 continued

4:00 – 5:00 pm			
<p>Error Proofing Case Study SCOTT LONG Blackhawk Automotive</p> <p>Hear how one manufacturer has deployed technology solutions to support the operational goal of providing "the right product, in the right quantities, in the right container, with the right identification, at the right time, all of the time". The speaker will discuss challenges in identifying and implementing fail-safe solutions, several direct results that can be achieved, and other opportunities to leverage the investment.</p>	<p>EA2008 Financials: Demonstration & Overview LANCE LaCROSS - QAD, Inc.</p> <p>QAD EA2008 Financials Solution is an integral component of QAD Enterprise Applications that provides seamless integration with sales, distribution, planning and manufacturing. It addresses global financial requirements with support for multi-company, multi-currency, multi-language, and consolidated reporting. Additionally, it supports local requirements by country and region as well SOX/IFRS compliance.</p>	<p>Qxtend in the Real World: Implementation at JCI HECTOR TORRES – JCI STEVE LAMB – QAD, Inc.</p> <p>Desc</p>	<p>Consumer Product & Life Science: Quality and Validation PHIL FRIEDMAN – QAD, Inc.</p> <p>In this session you will learn how QAD is committed to providing solutions that meet today and more importantly future needs. Key QAD industry and product executives will articulate the vision and roadmap, developed with our industry advisory board, that will enable you to meet your key challenges.</p>

5:00 pm **Vendor Fair Reception** sponsored by:



Tuesday • March 18

8:00 am Registration / Vendor Fair Opens

Continental Breakfast sponsored by:

CONCURRENT TRACK SESSIONS

MANUFACTURING	DISTRIBUTION	TECHNICAL	BUSINESS PROCESS
9:00 – 10:00 am			
<p>Machine Vision Success Stories JEFFREY SNYDER Siemens Energy & Automation</p> <p>Machine vision has been applied across a huge range of industries and applications. As the technology has matured, there exists a large installed base of very successful applications. Examples of successful applications will be presented and discussed.</p>	<p>Transportation Management: Automate Your Shipping Process LINDA OLSTER QAD, Inc.</p> <p>See how you can use one of QAD's newest modules to automate your entire shipping department. QAD's Transportation Management System (TMS) is a fully integrated offering that streamlines transportation processes, significantly reduces costs, and ensures global compliance.</p>	<p>Disaster Recovery STEVE LAMB – QAD, Inc.</p> <p>Desc</p>	<p>Case Study: Using Document Management Technology PAUL KIEFER - L&W Eng. KEN CLEARY - ImageSoft</p> <p>See how a large manufacturing company utilizes Electronic Document Management and workflow technology to create a paperless AP system. Unique features include a custom invoice posting interface, and hot-key integration allowing an MFG/PRO user to see all documents without leaving MFG/PRO.</p>

10:00 am Break / Visit the Exhibits

10:30 – 11:30 am			
<p>Product Change Control: Taking Control Over Chaos REA BUCHANAN QAD, Inc.</p> <p>For many manufacturing environments, the implementation of design and process changes is a challenging activity. Manual systems are often used to track and process changes. Learn how Product Change Control (PCC) can be used to help put some order into what is often a chaotic process.</p>	<p>Demand Management JIM DART – QAD, Inc.</p> <p>QAD Demand Management - with its Demand Management Engine, Collaborative Portal, and Inventory Optimization components—encompasses all areas of demand management from creation of forecasts and tracking of errors, optimizing of inventory levels, to collaboration with supply chain members, flexible reporting of demand activities and integration with QAD Enterprise Applications.</p>	<p>Migrating V6/7/8/9 Progress Code to OE10 BEN HOLMES – Eaton Corp.</p> <p>Can you run V6 code (aka MFG/PRO 8x or 9x) with Progress 10? Sure, why not! Ben will share his personal experience of migrating older version 6 Progress code to Progress 10 (OE). Describing the challenges with upgrading the databases, compile issues, and new keywords. What works, what does not. What can be fixed and what can NOT be fixed.</p>	<p>Profitable Quoting JIM SMITH – CFO Synergy</p> <p>Today's market conditions and tighter profit margins are forcing manufacturers to rethink the way they manage costs and quote business. Understanding your real costs in a high speed world that demands consistency and accuracy is no small feat. Come and see how other manufacturers are better understanding their true profit and loss situations.</p>

11:30pm **CLOSING LUNCHEON ADDRESS:**



Around The World in 25 Days
"Marathon" DON KERN - IT Consultant, Adventurer

Don Kern is an adventure runner, IT Consultant, freelance writer, and the director of the Metro Health Grand Rapids Marathon. He has run 140 marathons or longer races, in all fifty states, in sixteen countries, and at the North Pole. In February 2007, Kern began an attempt to break the Guinness World Record for "Marathon on each continent - Shortest duration to complete (Men)" by running in organized marathons on each of the seven continents in 35 days.

Luncheon sponsored by:

WESTIN CHICAGO North Shore

Wheeling, IL



Opened in Fall 2006 and located just sixteen miles north of O'Hare International Airport in the prestigious North Shore district, The Westin Chicago North Shore in Wheeling, IL blends style and elegance with the convenience of a full-service hotel. From the Westin Heavenly Bed® to the Westin Heavenly Bath®, each of the hotel's 412 luxurious guest rooms and suites feature all the comfort and amenities for which Westin has become known.



- ONSITE AMENITIES:**
- High-Speed internet in all guest rooms
 - Fully-equipped **Business Center** w/ FREE Internet access for hotel guests
 - Heated **indoor pool** and whirlpool/hot tub
 - WestinWORKOUT® **Fitness Center** powered by Reebok Gym

- NEARBY:**
- Potawatomi Woods Park
 - Chevy Chase Golf Course
 - Chicago Indoor Racing
 - Chicago Botanic Garden



ROOM RESERVATIONS:
Sleeping Rooms have been blocked at the hotel and are available to conference attendees at a **discounted group rate**. Please be sure to reference the MFG/PRO Midwest User Group when making your reservations.

MMUG Conference Rate:
\$139/night (sgl/dbl)

Reservations:
(847) 777-6500

www.westin.com/chicagonorthshore

SPEAKERS & SESSIONS SUBJECT TO CHANGE

REGISTRATION APPLICATION

Spring 2008 Conference • Wheeling, IL

Name _____ First Name for Badge _____
Title _____ Phone _____
Company _____ FAX _____
Address _____ E-Mail _____
City _____ State/Province _____ ZIP/Postal Code _____

ADDITIONAL REGISTRANTS:

Name _____ Badge _____ E-Mail _____
Name _____ Badge _____ E-Mail _____
Name* _____ Badge _____ E-Mail _____

REGISTRATION FEES

EARLY REGISTRATION (Before March 9)

MMUG Members: \$95/person Non-Members: \$175/person

LATE REGISTRATION (After March 9)

MMUG Members: \$175/person Non-Members: \$200/person

* Register THREE...and the fourth is FREE! (For user sites only...not vendors)

Mail completed
application to: **MFG/PRO Midwest User Group**
356 Montserrat Drive
Redwood City, CA 94065

or FAX to: **650.654.2075 (FAX)**

TOTAL ENCLOSED: \$ _____

- Check enclosed payable to: MFG/PRO Midwest User Group
 Please charge my: VISA MasterCard AMEX

Card# _____ Exp. _____


Signature _____

PAYMENT MUST BE MADE IN ADVANCE

Advance registrations not paid prior to the conference will be invoiced at the late registration fee. *No partial or split registration permitted.*

CANCELLATION

Cancellations made less than 7 days prior to the Conference are non-refundable. SUBSTITUTIONS may be made at any time.

 Registration also accepted by phone: **(650) 654-2067**



**MFG/PRO Midwest
User Group**

356 Montserrat Drive
Redwood City, CA 94065