

PROGRAM AGENDA

Sunday • September 21

5:00 pm Registration Opens / Vendor Fair Set-Up

Tote Bags sponsored by:



PRE-CONFERENCE Bonus Sessions

5:30 – 6:30 pm

Setting Up QXtend

BEN HOLMES - Eaton Corporation

Many companies are pursuing an Enterprise Application Integration (EAI) strategy, which often includes EAI tools from a range of vendors. QAD QXtend supports this strategy through open standards that have been adopted by all major EAI vendors. QAD QXtend consists of three components: QDocs for integration data-mapping, QXtend Inbound for inbound data delivery and QXtend Outbound for outbound data delivery.

Real People Doing Real Work

MIKE LONSKI – Allegro Consulting

This talk is aimed providing a broad spectrum of real world "use it now" tips and examples. We'll cover the basics of such things as generating PDF files for print jobs, sending email from Progress, linking directly from Progress into Excel or Word, calling Windows APIs from Progress and more. Whether your interface is character, graphical or web-based, you will walk away with new tools that you can use immediately to add flash and functionality to your existing code.

Monday • September 22

8:00 am Registration Opens / Vendor Fair Opens

Continental Breakfast sponsored by:



9:30 am GENERAL SESSION

Welcome & Program Overview: ANNE HOLMES, MMUG President

10:00 am **Vendor Introductions**

10:30 am Break

10:45 am

KEYNOTE ADDRESS: QAD Future Product Direction

PAUL KNOPF – VP Technology - QAD, Inc.

Learn how QAD has expanded its current product offerings with QAD Enterprise Applications 2008 and Enhanced Financials and learn how to strategically extend the value of your investment with QAD solutions. Understand how QAD solutions will benefit you as a global manufacturer doing business in today's markets.

12:00 pm

LUNCHEON

sponsored by:



CONCURRENT TRACK SESSIONS

MANUFACTURING	DISTRIBUTION	TECHNICAL	BUSINESS PROCESS
1:00 – 2:00 pm			
Implementation of Quality Assurance Principles JOHN CACHAT – IQS, Inc. Tired of the program of the month? Lean, Six Sigma, TQM, etc? Learn about a proven implementation strategy and how to sell quality to top management. A specific business model using an integrated quality system approach will be discussed.	QAD 2008 - Dive Into the Richness of the New Enterprise Financials Functionality MAUREEN HUNT – QAD, Inc. EA2008 features a completely new Financials solution based on new technology. The concepts of Lean Manufacturing have been introduced as well as a fundamentally enhanced user interface and back end business logic based on a Service Oriented Architecture.	Session TBD SPEAKER TBD Desc...	User Case Study: Practical Browsers (Part I) MIKE OLSON Continental Structural Plastics PART 1 of this session will show how Power Browsers solved many diverse business processes and needs for one QAD user. This discussion will center around the .NET interface, but many of the functions are available in DT2 and even GUI environments.

2:00 pm

Break / Visit the Exhibits

Breaks sponsored by:



2:30 – 3:30 pm

Striving For Manufacturing Excellence

REA BUCHANAN – QAD, Inc.

As manufacturers strive to gain competitive advantage, lean manufacturing initiatives and pull based techniques are becoming more prevalent. Learn how QAD applications support Lean initiatives and pull based manufacturing techniques. Learn about recent enhancements to Lean functionality.

Automating Month-End With Excel

ALEX KIM
32Soft, Inc.

Is there a light at the end of the tunnel? This presentation will cover a new technique combined with the Excel automation tool, which dramatically improves speed and efficiency, as well as free up staff to do more interesting - and valuable - tasks such as data analysis.

Making Life Easy: Taking Advantage of .Net UI

DAVE RUETZ
Driv-Lok, Inc.

Hear how one QAD user did away with over 300 custom inquiries and reports using runtime cyberqueries available as shortcuts on the .Net shortcut space.

User Case Study: Practical Browsers (Part II)

MIKE OLSON
Continental Structural Plastics

PART 2 of this session will delve into advanced features such as Negative Inventory Browse and Drill Down functionality. The speaker will construct the browsers during the session to show how easy it is to build your own. Users will learn how data can be accessed via browsers and be prepared to specify to internal IT staff the data and relationships in requests for Custom Browsers.

learn.

share.

network.

QAD Product Demo Center

Come to the Product Demo Center and experience live product demonstrations. QAD Consultants will be available for on-demand demos of scheduled products. The informal setting allows for you to ask product questions specific to your needs.

MONDAY (1-5pm)

Product Change Control

PCC is standard base system module for control, edit, and approval of changes to Item Master Data, Product Structures, Routings, Item Specifications (Quality Module), and summary data of each PCO (Product Change Order). On-line approvals and workflow (using email) for sequencing and reviewing planned changes, offer control and security to data changes.

TUESDAY (9-11:30am)

Customer Self-Service

CSS is the QAD module that allows B2B, and B2C on-line Order Entry via a company's web site. On-line catalogs, security to which items can be purchased, order templates, direct load to QAD Order Entry, and credit card purchases are all part of this module.



JOIN TODAY:

www.midwestusergroup.org

PROGRAM AGENDA

Monday – September 21 continued

4:00 – 5:00 pm			
Leveraging Process: How To Ensure Your Survival TERRY ONICA - QAD, Inc. TRACY DILEY- Wagon Automotive Hear an innovative approach to industry best practice using process maps. Learn how you can manage customer expectations in a fiercely competitive market, and help ensure your survival. QAD and Wagon Automotive will walk the audience through the "Self Assessment and Success" which depicts the key proof points that allowed Wagon to obtain Ford's endorsement for Q1.	Finance and Accounting Considerations for Implementing Shared Services Accounts Payable ANDY VITULLO Logan Consulting This presentation will cover considerations for CFO's, Controllers, or Project Managers embarking on a new implementation or Upgrade of their QAD's Enterprise software. This session will discuss implementing a shared services accounts payable organization to support a multi-site company.	Using Progress To Update Excel Spreadsheets CRAIG POLLATZ Cascade Die Casting Hear a case study on how weekly spreadsheets and reports that took hours to update can be done in minutes using Progress. Learn how hold tags can be entered into a Progress table and Reports can be written against the data along with instant accessibility.	Deploying Customer Self-Service For B2B and B2C Environments RAJU MURUGUSAN - QAD, Inc. This session covers how CSS can be setup to support Business-to-Business (B2B) and Business-to-Consumer (B2C) operations from functional and technical perspectives. The participants will gain insights into the deployment of CSS in B2B and B2C environments and the session will help them to determine what could be leveraged for their company.

5:00 pm Vendor Fair Reception

sponsored by:



Tuesday • September 23

8:00 am Registration / Vendor Fair Opens

Continental Breakfast sponsored by:



CONCURRENT TRACK SESSIONS

MANUFACTURING	FINANCIAL	TECHNICAL	BUSINESS PROCESS
9:00 – 10:00 am			
Enterprise Applications 2008: Core Enhancements C. NIEUWSTRATEN - QAD, Inc. Learn about the new core functionality available in QAD Enterprise Applications 2008 featuring manufacturing, supply chain and customer management enhancements. Find out about additional improvements that can help your business reduce operating costs, streamline order fulfillment, ease communication with external partners and fulfill regulatory compliance.	What You Need To Know About Product Lifecycle Management ROBIN SAITZ - PTC Come learn how Product Lifecycle Management (PLM) drives business value and how you can integrate PLM with QAD Enterprise Applications.	How To Make Character Code Run In .Net UI JOHN CAMPBELL ProStar Software This talk will give you an overview of the screen architecture of .NetUI - how it translates character screens into the browser interface. It will describe what is supported in the interface and what is not. In addition, it will briefly touch on what works and does not work in any wrappers you might have.	Preparing For The Worst: Disaster Recovery Options JOHN HARLOW - BravePoint Come hear what disaster recovery/ business continuity options are available for companies that run Progress-based software. This session will cover the development of a DR strategy and the different types of strategies used with Progress/OpenEdge installations. We'll cover the strengths, weaknesses, complexity and costs associated with each of the various approaches.

10:00 am Break / Visit the Exhibits

10:30 – 11:30 am			
B2B Messaging With Suppliers and Customers Using EDI and Portals ANN HOLWEY QAD Global Services This session will discuss EDI messages and portal tools that can be used to send and receive messages through the supply chain. Additionally, it will discuss the importance of integration into ERP applications for timeliness and accuracy of data.	Surcharges DAVID DOYLE - QAD, Inc. Has anyone Customized QAD to adapt such additional line charges into Sales Orders, Customer Schedules or Invoicing? Dave Doyle will lead a group discussion session to see if there are common approaches to addressing metal, fuel, and other types of surcharges. This session will attempt to define surcharges, look at how to calculate and how to apply different types of surcharges.	Panel Discussion: Upgrading Gotchas RHONDA PHILLIPS Carrington Labs DAVE RUETZ Driv-Lok, Inc. Rhonda Phillips and Dave Ruetz in an informal panel (and audience) discussion on upgrades. Upgrades in general will be discussed along with some actual gotcha's that have occurred both during upgrades to EB2007.1 as well as upgrades in general.	User Case Study: Infrastructure Consolidation DAN HORSWELL Rockwell Automation PRAVEEN SAPRE Thirdware Solution Ltd. This presentation talks about how Thirdware and Rockwell executed an infrastructure migration and the best practices to be adapted for the same. Since QAD was business critical, the project had to be executed with least possible downtime.

12:00 pm Closing Luncheon
 Conference Wrap-Up/Door Prizes



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Ideally located in northwestern Ohio, Sandusky is an easy drive from Detroit and Cleveland metropolitan areas.

SPEAKERS & SESSIONS SUBJECT TO CHANGE

KALAHARI RESORT

Sandusky, OH



Opened in 2005, the African-themed Kalahari Resort combines the convenience of an "under one-roof" vacation with the luxury of all the amenities travelers expect from an upscale resort. The resort features over 800 guest rooms and suites,, the full-service **SpaKalahari and Salon**, seven onsite dining options, retail shops, a fully-equipped **fitness center**, indoor playground, 15-screen cinema, and the award-winning 27-hole **Trappers Turn golf course**.



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ROOM RESERVATIONS:
 Sleeping Rooms have been blocked at the resort and are available to conference attendees at a **discounted group rate**. Please be sure to reference the MFG/PRO Midwest User Group when making your reservations.

MMUG Conference Rate:
\$128/night (sgl/dbl)

Reservations:
 (877) 525-2427

www.kalahariresort.com

REGISTRATION APPLICATION

Fall 2008 Conference • Sandusky, OH

Name _____ First Name for Badge _____
Title _____ Phone _____
Company _____ FAX _____
Address _____ E-Mail _____
City _____ State/Province _____ ZIP/Postal Code _____

ADDITIONAL REGISTRANTS:

Name _____ Badge _____ E-Mail _____
Name _____ Badge _____ E-Mail _____
Name* _____ Badge _____ E-Mail _____

REGISTRATION FEES

EARLY REGISTRATION *(before September 14)*

MMUG Members: \$95/person Non-Members: \$175/person

LATE REGISTRATION *(after September 14)*

MMUG Members: \$125/person Non-Members: \$200/person

* Register **THREE...and the fourth is FREE!** (For user sites only...not vendors)

Mail completed
application to:

MFG/PRO Midwest User Group
356 Montserrat Drive
Redwood City, CA 94065

or FAX to:

650.654.2075 (FAX)



Registration also accepted by phone: **(650) 654-2067**

TOTAL ENCLOSED: \$ _____

- Check enclosed payable to: *MFG/PRO Midwest User Group*
 Please charge my: VISA MasterCard AMEX

Card# _____ Exp. _____

Signature _____

PAYMENT MUST BE MADE IN ADVANCE

Advance registrations not paid prior to the conference will be invoiced at the late registration fee. *No partial or split registration permitted.*

CANCELLATION

Cancellations made less than 7 days prior to the Conference are non-refundable. SUBSTITUTIONS may be made at any time.



**MFG/PRO Midwest
User Group**

356 Montserrat Drive
Redwood City, CA 94065