

MFG/PRO Midwest User Group



Peer Networking

MFG/PRO Education

User Case Studies

Product Updates

MMUG FALL 2007

*Bridging Technology
And Manufacturing*

September 23-25

Hyatt Regency
Dearborn, MI

KEYNOTE ADDRESS:

**QAD September Product Launch
and Future Product Direction**

TOM BUFFO

Director, Product Management – QAD, Inc.

Hear about the product expansions that QAD will be introducing to the Enterprise Applications 2007 suite with their September launch and learn about plans for next year. See how your business, with QAD applications, will fit into and benefit from the Perfect Lean Market.



HOTEL INFORMATION

Sleeping Rooms have been blocked at the Hyatt Regency and are available to conference attendees at a **discounted group rate**. Please be sure to reference the MFG/PRO Midwest User Group when making your reservations.

REGISTER TODAY!

www.MidwestUserGroup.org

or call:
 (650) 654-2067

www.dearborn.hyatt.com

PROGRAM AGENDA

Sunday • September 23

5:00 pm Registration Opens / Vendor Fair Set-Up

Tote Bags sponsored by: **RADLEY CORPORATION**

PRE-CONFERENCE Bonus Sessions

5:30 – 6:30 pm

Securing Your Swiss Cheese Environment

PAUL KOUFALIS – Progresswiz Consulting

If you are a DBA or system administrator for a public company then you definitely need to be at this session that will explore, in detail, the numerous solutions you can implement to secure your OpenEdge-based application and data environments.

Making MFG/PRO Yours – Managing Custom Data

SCOTT DULECKI - BravePoint

How can you add things to MFG/PRO and keep your life simple, now and in the future? This session will look at different options, including side tables, the user workflow, and schema changes, and most importantly, doing these so that they're easy to manage through an upgrade.

10 REASONS TO ATTEND MMUG:

- Peer Contacts
- Product Updates
- Networking
- Product Demos
- Peer Knowledge
- 3rd Party Solutions
- Interactive Discussions
- Vertical Market Tracks
- End-User Education
- QAD/User Interaction

QAD Product Demo Center

Come to the Product Demo Center and experience live product demonstrations. QAD Consultants will be available for on-demand demos of scheduled products. The informal setting allows for you to ask product questions specific to your needs.

DEMO SCHEDULE:

1:00 – 5:00pm
Enterprise Asset Management (EAM)

EAM offers a Full Plant Equipment Maintenance package, along with MRO Purchasing and MRO Inventory functions. EAM also offers a Capital Project module for both Internal and Customer Projects.



learn.

share.

network.

Monday • September 24

8:00 am Registration Opens / Vendor Fair Opens

Continental Breakfast sponsored by:



9:30 am

GENERAL SESSION

Welcome & Program Overview: ANNE HOLMES, MMUG President

10:00 am

KEYNOTE ADDRESS:

QAD's September Launch & Future Product Direction

TOM BUFFO – Director, Product Management, QAD Inc.

Hear about the product expansions that QAD will be introducing to the Enterprise Applications 2007 suite with their September launch and learn about plans for next year. See how your business, with QAD applications, will fit into and benefit from the Perfect Lean Market.

11:15 am

Vendor Introductions

12:00 pm

LUNCHEON sponsored by: **RCM Technologies**



Audio/Visual sponsored by:

CONCURRENT TRACK SESSIONS

MANUFACTURING	DISTRIBUTION	TECHNICAL	BUSINESS PROCESS
1:00 – 2:00 pm			
QAD Configurator REA BUCHANAN QAD, Inc. This session will provide a basic understanding of the QAD Configurator offering in support of configure-to-order manufacturing strategies.	QAD Transportation Management System JIM HOLMES QAD Precision Software QAD's new Freight Management system is a best-of-breed solution designed to fulfill your transportation management needs. Find out how QAD customers are already capitalizing on the integration between QAD Freight Management and QAD Enterprise Applications 2007 to cut shipping costs and raise the level of service they can offer their customers.	Super and Persistent Procedures – A New Hope TIM KUEHN – TDK Consulting In this session, Tim Kuehn will review the Procedure Manager that he has developed to simplify his own life when it comes to coding and managing persistent and super procedures. Tim's Procedure Manager is free to download from PSDN, so feel free to get it ahead of time and ask questions along the way.	Getting The Most Out of QAD's .Net UI – PART I JEFF STEELE – QAD, Inc. In Part 1 of this two-part session you will learn how to leverage the current interface as well as how to extend the interface with some basic new functionality. Topics covered include menu changes, basic screen additions (adding a custom program, enabling simplified screens and enabling the Wizard navigation) and browse functionality (creating a browse and adding links).

2:00 pm Break / Visit the Exhibits

2:30 – 3:30 pm			
10 Sites – 9 Countries – 6 People – 1 Year TODD RUMSEY Laird Technologies Fueled by an aggressive acquisition strategy and a clear vision of market leadership, Laird Technologies has grown over 450% in 3 years. Learn how QAD is addressing the challenges and complexities of our enterprise and hear the keys to our successful implementation of eB2 in 10 sites, across 9 countries in 13 months!	Case Study: Streamlining Customer Order Process GARY YANG RCM Technologies TOM DIETZ eV3, Inc. This EAI (Enterprise Application Integration) case study will discuss how eV3, a QAD customer, uses Oxtend and RCM DataObject in its SOFA (Sales Order Fax Automation) project to achieve a real-time, seamless integration of QAD ERP Application and MatrixOne. A Oxtend and RCM DataObject demo is included.	Non-Intrusive Customizations: Securing The Path To Cost-Effective Upgrades SHANKAR SUBRAMANIAN QAD, Inc. Get an overview of the current and future non-intrusive customization capabilities of QAD Enterprise Applications. Learn how QAD is committed to providing non-intrusive product extensibility through best practices and toolsets used by QAD Services. Some of these capabilities will be demonstrated during the session. See how customization is inherent in the new product architecture and understand the scope of what can be achieved without code modification.	Getting The Most Out of QAD's .Net UI – PART II JEFF STEELE – QAD, Inc. Part 2 of this session will focus primarily on the plug-in model of the new QAD .NET UI. This includes creating a few new plug-ins: one that extends current functionality and one that is completely self-contained.

3:30 pm Break / Visit the Exhibits

JOIN TODAY:

www.midwestusergroup.org

PROGRAM AGENDA

Monday – September 24 continued

4:00 – 5:00 pm			
<p>Direct Part Marking: Beyond Barcoding</p> <p>JOHN PIATEK Freedom Technologies Corp.</p> <p>Some suppliers are now being required to mark and serialize individual parts with a 2D barcode called datamatrix for traceability – or Direct Part Marking (DPM). This session will cover what industries are starting to require DPM, how to mark and read DPM, and how this technology can not only allow you to comply with requirements, but how to use it to save real dollars in your manufacturing operation.</p>	<p>Best Practices – Outsourcing Support and Knowledge</p> <p>BHAVESH SHAH Thirdware Solution Ltd.</p> <p>DAN HORSWELL, PMP Rockwell Automation</p> <p>Successful outsourcing of support depends on a robust framework, definition of severity levels and SLA's, assessment of support strength and transition of knowledge to the Support Desk. Hear a case study where the customer has successfully outsourced and transitioned support for the entire Asia Pacific region to a single vendor.</p>	<p>Using VMWare and Virtualization: Getting More From Fewer Servers</p> <p>MIKE LONSKI - Allegro</p> <p>This talk defines virtualization in terms of the typical IT or MIS manager, describes how it works and why it is useful, and then provides examples of uses and tools that make the benefits of virtualization obvious and reachable for everyone who must manage even a single server.</p>	<p>.Net UI: Tips, Tricks, & Open Forum (Demo Included)</p> <p>JEFF STEELE – QAD, Inc.</p> <p>Find out more about browses, menus and process maps, workspaces and customized screens. Learn specific steps to help you take advantage of the latest features of the QAD .NET User Interface. Watch a demonstration showing how companies can most effectively use these new features and participate in an interactive question and answer session.</p>

5:00 pm **Vendor Fair Reception** sponsored by: **BRAVEPOINT**

Tuesday • September 25

8:00 am Registration / Vendor Fair Opens **Continental Breakfast sponsored by: ISS GROUP**

QAD Product Demo Center (9:00 – 11:30am)	
<p>QAD Transportation Management</p> <p>Transportation Management offers Outbound Shipping pricing and routings, along with a very specific shipping function called Desktop Shipping. Newly released with SV is an Inbound Freight tracking option that gives visibility from your Supplier's dock through all carriers to your dock.</p>	<p>Supply Visualization</p> <p>See live demonstrations of QAD's Supply Visualization. SV is the hosted Internet site that gives customer and suppliers visibility into their supply chain activities, including kanban loop status, supplier schedules, and vendor managed inventory (VMI).</p>

CONCURRENT TRACK SESSIONS

MANUFACTURING	FINANCIAL	TECHNICAL	BUSINESS PROCESS
9:00 – 10:00 am			
<p>User Case Study: QAD's Business Intelligence</p> <p>CRAIG McCONKEY Filtration Group, Inc.</p> <p>In addition to the traditional budget and actual sales by entity and site, Filtration Group uses QAD Business Intelligence to budget by business unit-horizontally across all entities. They are able to budget sales quantities and dollars by business unit, by salesman, by customer, and by cost center - all the way down to the product line level. Demo included.</p>	<p>Ford QAD Consolidation & Implementation Road Map</p> <p>MIKE VAN BUREN Ford Motor Company</p> <p>This session will cover the implementation of MFG/PRO at several Ford sites throughout Asia-Pacific and Africa, and the consolidation of several sites into a single database. Hear successes and lessons learned, including such topics as off-shore implementation and support models, business leadership and ownership, communication and localization, and Sarbanes-Oxley.</p>	<p>Managing Your Development Environment: Tips & Tricks</p> <p>TAMMY LONSBERRY Sungate Solutions</p> <p>In this session you will learn how to simplify the process of developing and deploying your customized code. Learn a few simple coding practices that will make your life easier and help to avoid some common pitfalls.</p>	<p>User Case Study: QAD Transportation Management</p> <p>SPEAKER(s) TBD</p> <p>Hear a customer-based presentation on the use of QAD's Transportation Management System.</p>

10:00 am Break / Visit the Exhibits

10:30 – 11:30 am			
<p>Panel Discussion: Upgrading MFG/PRO & Progress</p> <p>SCOTT DULECKI - BravePoint BEN HOLMES - Eaton Corp. STEVE LAMB - QAD, Inc. JOHN GRAHAM - S.I.G.</p> <p>Considering an upgrade? Wondering if it's worth it? In this panel discussion, three seasoned upgraders will talk about their experiences and challenges, and share how to move effectively to a new version of MFG/PRO or Progress. Bring your own questions as well!</p>	<p>Multiple Domains In an eB2.1 Upgrade</p> <p>DAN HIGGINS RCM Technologies</p> <p>This session will cover domain relationships for multiple locations that require different currencies and charts of accounts. Topics covered include: domain set up for both internal reporting and legal reporting purposes; consolidation entities; and the exchange rate maintenance for a multiple Domain environment.</p>	<p>Help! Going Beyond FI</p> <p>MIKE LONSKI - Allegro</p> <p>Learn about some tools to make a printed manual that exactly matches an electronic format of the same information, and then how to link that information, in a context-sensitive way, directly into your application. We'll explore how developers can work with documentation and support personnel so that your next application has its help as a plan and not an afterthought.</p>	<p>User Case Study: QAD Transportation Management</p> <p>SPEAKER(s) TBD</p> <p>Hear a customer-based presentation on the use of QAD's Transportation Management System.</p>

11:30pm **CLOSING LUNCHEON ADDRESS:**
Conference Wrap-Up / Door Prizes

Luncheon sponsored by: **PICS** Your Partner in Technology

SPEAKERS and SESSIONS SUBJECT TO CHANGE

HYATT REGENCY Dearborn, MI



Located just 25 minutes from Detroit's Metro Airport, the **Hyatt Regency Dearborn** is a premier destination located in the heart of Dearborn's fashion-able Fairlane Town Center featuring hundreds of shops, restaurants, and ntertainment venues. The Hyatt is also convenient to area attractions such as the Henry Ford Museum/ Greenfield Village, the Automotive Hall of Fame, Detroit and Windsor Casinos, and the Motown Historical Museum.



ONSITE AMENITIES:

- High-Speed internet in all guest rooms
- Wi-Fi Access in public areas
- Video check-out and messaging
- Executive Express state-of-the-art **Business Center**
- Heated **indoor freeform pool** and whirlpool
- 24-Hour **Fitness Center**

NEARBY:

- Henry Ford Museum & Greenfield Village
- Fairlane Town Center shopping center
- Detroit Zoo
- Detroit Historical Museum



ROOM RESERVATIONS:

Sleeping Rooms have been blocked at the hotel and are available to conference attendees at a **discounted group rate**. Please be sure to reference the MFG/PRO Midwest User Group when making your reservations.

MMUG Conference Rate:

\$129/night (sgl/dbl)

Reservations:
(313) 593-1234

www.dearborn.hyatt.com

REGISTRATION APPLICATION

Fall 2007 Conference • Dearborn, MI

Name _____ First Name for Badge _____
Title _____ Phone _____
Company _____ FAX _____
Address _____ E-Mail _____
City _____ State/Province _____ ZIP/Postal Code _____

ADDITIONAL REGISTRANTS:

Name _____ Badge _____ E-Mail _____
Name _____ Badge _____ E-Mail _____
Name* _____ Badge _____ E-Mail _____

REGISTRATION FEES

EARLY REGISTRATION (Before September 17)

MMUG Members: **\$95/person** Non-Members: **\$145/person**

LATE REGISTRATION (After September 17)

MMUG Members: **\$115/person** Non-Members: **\$165/person**

* Register **THREE...and the fourth is FREE!** (For user sites only...not vendors)

Mail completed
application to: **MFG/PRO Midwest User Group**
356 Montserrat Drive
Redwood City, CA 94065

or FAX to: **650.654.2075 (FAX)**

TOTAL ENCLOSED: \$ _____

- Check enclosed payable to: *MFG/PRO Midwest User Group*
 Please charge my: VISA MasterCard AMEX

Card# _____ Exp. _____


Signature _____

PAYMENT MUST BE MADE IN ADVANCE

Advance registrations not paid prior to the conference will be invoiced at the late registration fee. *No partial or split registration permitted.*

CANCELLATION

Cancellations made less than 7 days prior to the Conference are non-refundable. SUBSTITUTIONS may be made at any time.

 Registration also accepted by phone: **(650) 654-2067**



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User Group**

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Redwood City, CA 94065